

PLATTEN SAILING CUBA

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YACHT CHARTER RATES 2021 – 2022

(EUROS PER WEEK)

STATE: 01 MAY 2021

Subject to change - all previous price lists are invalid

| BOAT TYPE | CABINS | MAX. PERS. | LENGTH | YEAR | 08. MAY 2021 04. JUN 2021 | 05. JUN 2021- 29. OCT 2021 | 30. OCT 2021- 24. DEC 2021 | 25. DEC 2021- 14. JAN 2022 | 15. JAN 2022- 30. APR 2022 | 01. MAY 2022- 03. JUN 2022 | 04. JUN 2022- 28. OCT 2022 | 29. OCT 2022- 23. DEC 2022 | 24. DEC 2022- 13. JAN 2023 | |
|---------------------|------------------|------------|--------|---------|------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|---------|
| CATAMARANS | | | | | | | | | | | | | | |
| LAGOON 46 | Sol Griso | 4+2 | 10 | 13,99 m | 2021 | | | | | | | 6.800 € | 13.200 € | |
| BAHIA 46 | Cohiba | 4+2+2 | 12 | 14,00 m | 2004 | 3.700 € | 2.500 € | 3.700 € | 5.600 € | 5.000 € | 3.800 € | 2.500 € | 3.800 € | 5.600 € |
| BAHIA 46 | Carlos | 4+2+2 | 12 | 14,00 m | 2004 | 3.700 € | 2.500 € | 3.700 € | 5.600 € | 5.000 € | 3.800 € | 2.500 € | 3.800 € | 5.600 € |
| LAGOON 450 F | Marisol | 4+2 | 10 | 13,96 m | 2018 | 5.200 € | 3.900 € | 5.500 € | 9.700 € | 8.700 € | 5.500 € | 4.100 € | 5.500 € | 9.700 € |
| LAGOON 440 | Viktoria | 4+2 | 10 | 13,61 m | 2007 | 3.700 € | 2.500 € | 3.700 € | 5.900 € | 5.200 € | 3.900 € | 2.800 € | 3.900 € | 5.900 € |
| LAGOON 421 | Estrella | 4+1 | 9 | 12,61 m | 2015 | 3.700 € | 2.500 € | 3.700 € | 6.700 € | 5.700 € | 3.900 € | 2.800 € | 3.900 € | 6.700 € |
| LAGOON 421 | Marimar | 4+1 | 9 | 12,61 m | 2010 | 3.700 € | 2.500 € | 3.700 € | 5.900 € | 5.000 € | 3.700 € | 2.500 € | 3.700 € | 5.900 € |
| LAGOON 420 | Tropicana | 4+1 | 9 | 12,61 m | 2009 | 3.700 € | 2.500 € | 3.700 € | 5.800 € | 5.000 € | 3.700 € | 2.500 € | 3.700 € | 5.800 € |
| LAVEZZI 40 | Domino | 4 | 8 | 11,90 m | 2008 | 3.000 € | 2.100 € | 3.000 € | 4.700 € | 4.000 € | 3.000 € | 2.100 € | 3.000 € | 4.700 € |
| ATHENA 38 | La Perla | 4 | 8 | 11,60 m | 2003 | 2.400 € | 1.700 € | 2.400 € | 4.200 € | 3.400 € | 2.400 € | 1.700 € | 2.400 € | 4.200 € |

EQUIPMENT INCLUDED:

electric anchor windlass, bimini, dinghy with outboard, autopilot, GPS, radio/CD player/USB/Bluetooth (depends on yacht), electric refrigerator, 220 V land hookup, linen and towels, final cleaning, snorkeling equipment²

LAVEZZI, BELIZE AND LAGOON: solar panels.

LAGOON 450F, LAGOON 46: generator 220V.

LAGOON 450F, LAGOON 46: electric toilet pumps + watermaker

LAGOON 46: air conditioning

LONG TERM DISCOUNTS:

2 weeks and up: 5% discount on total,
3 weeks and up: 10% discount on total

ADVANCE BOOKING DISCOUNT:

contract and down payment at least 6 months before travel date: 5% discount on total price

BOARDING: at 6:00 p.m.

DISEMBARKATION: until 10:00 a.m.
Duration of charter period need not be full week (e.g. 10 days or 12 days possible)

LOCAL TAX:

288 CUP¹ approx. 10 € per person per day, to be paid at the base (children under 12 years 144 CUP approx. 5 € per day)

YACHTING LICENSE:

A valid yachting permit issued by the home country's authorities must be carried along (original document).

PROVISIONING:

advance order by provisioning list is possible (provisioning to be paid at the base)

CRUISING AREA:

Cuban territorial waters.
Nighttime sailing prohibited.
Only crew members allowed aboard.

FLIGHTS:

Germany - Havana or Varadero upon request
Austria - Havana or Varadero upon request

AIRPORT TRANSFERS:

Havana up to 3 Pers. 180 €, up to 7 Pers. 270 €, up to 11 Pers. 300 €, up to 23 Pers. 490 €

Cayo Coco up to 3 Pers. 240 €, up to 7 Pers. 290 €, up to 11 Pers. 320 €, bis 23 Pers. 620 €

Varadero up to 3 Pers. 160 €, up to 7 Pers. 230 €, up to 11 Pers. 270 €, up to 23 Pers. 470 €

Santa Clara up to 3 Pers. 110 €, up to 7 Pers. 140 €, up to 11 Pers. 170 €, up to 23 Pers. 220 €

all prices for one way trips (to be paid with contract)

EXTRAS:

stand up paddle: 18 € per day
kayak: 15 € per day
skipper 80 € per day plus free provisions; (direct contract with Marlin)
cook/marinero 50 € per day plus free provisions (direct contract with Marlin)

ONE WAY SURCHARGE:

Cienfuegos - Trinidad or Cienfuegos - Cayo Largo upon request

1) **MONEY/CURRENCY:** Peso Cubano (CUP). 1 € = approx. 29 CUP (May 2021).

2) **EQUIPMENT:** Snorkeling equipment on request and as far as available, without deposit

Everyone talks about Cuba – we are there.